



WE CARE – YOU COMPARE

New home components that add value and long term cost savings to your purchasing decision. We take green to a whole new level.









Value Added Feature	What does it do?	Do all homes have it?	Retail Value	Logo Award	WATHEN CASTANOS HYBRID HOMES, INC.	OTHER HOMEBUILDERS	
Bryant Performance zoned HVAC System with 16 Seer and 94% AFUE Furnace	Highest performing systems for cooling and heating in our region. AFUE = Annual Fuel Utilization Efficiency.	New home standards are typically 13 SEER, single zone and an 80% AFUE furnace.	\$900 - \$1400				
Cascade Solarban 70 XL Windows - Solar Control Low E Glass	90% UV Blockage. Separates the indoors from the outdoors due to high performance insulating factors.	New homes within the past 10 years have typically been only Low E windows with good solar value but not the higher performance of Solarban 70 XL.	\$500 - \$800				
Tankless Water Heater	40% more efficient than tank systems while achieving continuous hot water!	The tank systems of 40 and 50 gallons have been the norm.	\$500 - \$750				
LP Tech Shield Radiant Barrier	Blocks 97% of the heat transfer through roof sheathing and can reduce monthly energy bills up to 17%.	Most builders do not invest in this level of attic energy savings.	\$500 - \$900				
R-19 Wall Insulation System with foam. "R" = Resistance to heat flow. The higher the "R" rating the greater the insulation	R-4 foam and R-13 insulation products create the majority of this R-19 "layered" approach for added thermal protection.	Many systems are not "layered" as heavily for thermal insulation and do not have a R-19 wall system.	\$400 - \$750				
100% Fluorescent Lighting at Ivy Gate and Foxton Chase	Uses 75% less energy than incandescent lighting and lasts up to 10 times longer as stated by PG&E.	Most home builders meet the building code minimum of what has to be fluorescent.	\$350 - \$650				
Independent/Outside verification Green Point Rated and HERS Energy Inspection	Confirms correct installation of all energy features & Green building components for full performance to specifications.	Most home builders do not invest in independent verification.	\$450 - \$550				
R-8 insulated Tight Sealed Ducts - high performance adhesive that is CA Energy Commission approved with a 30 year product life span	Eliminates leakage to less than 6% of fan flow and insulates conditioned air for delivery to rooms.	Most builders use R-4.2 and do not test every home for performance.	\$300 - \$400				
General Electric Energy Star Appliances	Lower operating costs. A name you can trust.	Energy Star is not a given or required.	\$100 - \$150				
Energy Star Exhaust Fans	Lower operating costs.	Energy Star is not a given or required.	\$100 - \$150				













*In a continuous effort to improve our product, Wathen-Castanos Hybrid Homes, Inc. reserves the right to make changes or modifications to pricing, standard features and other building specifications without prior notice. Product availability is subject to change. Options may be included at additional cost and are subject to construction cut-off dates. Please see Sales Agent for details. Your savings may vary.

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WATER CONSERVATION

1.28 gallon Low Flow Toilets	Lower Water Usage.	State Standard is 1.6 gallon.	Smart Choice				
Irrigation Smart Controllers at Harlan Ranch Communities	Lower Water Usage - Uses automation and weather station info to control water waste.	We care - you can compare.	\$250				
Drip irrigation with shrubs	Lower Water Usage - Water use delivered to plant source.	Most builders spray the shrubs (and fences).	\$200 - \$300				
Drought tolerant plants	Lower Water Usage - Wise choice of plant material.	No consideration of drought tolerance.	Smart Choice				











HEALTH/SAFETY

Johns Manville Formaldehyde Free Insulation	Air quality and health safety.	We care - you can compare.	Smart Choice				
Low VOC Paint	Choice to reduce volatile organic compounds.	We care - you can compare.	Smart Choice				
Carbon Monoxide Detector	Air quality and health safety.	Not a building code requirement.	\$75				
HVAC MERV 8 filters - lofted, non woven, non dyed, natural cotton - synthetic media	Air quality and health safety - Achieves a 95% average arrestance.	Replaces fiberglass filters (MERV 1-4). Achieves a 30% average arrestance.	Smart Choice				
Intelligent Ventilation System	Provides the monitored, continuous ventilation needed to maintain good indoor air quality.	We care - you can compare.	\$600				

PERFORMANCE CERTIFICATIONS - We can prove it!

Green Point Rated & Certified	Independent/Outside verification to Green Point Rated standards.	We care - you can compare.					
Energy Star 	Meets & exceeds performance standards set by EPA (Environmental Protection Agency).	We care - you can compare.					
PG&E Tier 2	Lower Energy Usage - Exceeds code minimum by at least 30%.	Most builders meet code minimum.					
Clovis Water Savers - A City of Clovis conservation program	Only Clovis Communities are able to participate. Promotes water conservation through a verification process of water uses - inside & outside.	We care - you can compare.					

GREEN BUILDING / CORPORATE GOOD PRACTICES

Recycle over 73% of waste away from landfills, reduces carbon footprint.	We choose to act responsibly with our industry waste. In 2008 we produced 1,576.27 tons of waste & recycled away from landfills 1,151.27 tons = 73.04%.	We care - you can compare.	Smart Choice				
Recycle Bins with each home, reduces Carbon Footprint	Homeowner responsibility built in from the beginning.	We care - you can compare.	Smart Choice				
Environmentally Safe Puron	Not an environmental hazard.	Freon is being used by many builders.	Smart Choice				
Recycled Carpet, reduces carbon footprint	Reclaimed Nylon - www.Shaw.com.	We care - you can compare.	Smart Choice				
Responsible forest management practices	Our lumber choice is endorsed (Forest Stewardship Council).	We care - you can compare.	Smart Choice				

TOTAL ADDED RETAIL VALUE : \$5,225 - \$7,725